

CALIFORNIA DEPARTMENT OF INSURANCE

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Presentation Overview



- California Department of Insurance (CDI) Overview
- What Seniors Need to Know
- Common Insurance Scams and Warning Signs
- Long Term Care and Annuities
- How to Avoid Becoming a Victim
- Insurance Fraud Resources & Contacts
- Senior Resources
- How to Contact Our Department

How the Department of Insurance protects Californians



- Protect consumers from fraud and abuse
- Regulate most lines of insurance and maintain insurer solvency
- Set standards for agents and broker licensing
- Perform market conduct reviews of insurance companies
- Resolve consumer insurance complaints



What Seniors Need to Know



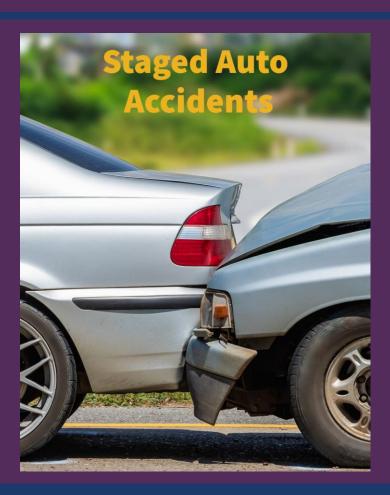
Seniors are the largest population targeted for scams

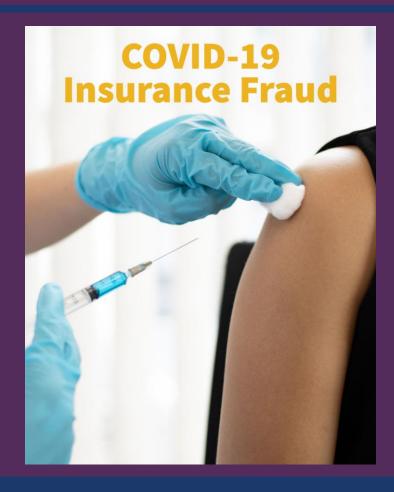
Why are seniors big targets?

Common Insurance Scams









Annuities



- What is it?
- Is it RIGHT for you?
 - Pros
 - Cons



Insurance Scam Warning Signs



- The agent
 - offers "free" seminars
 - •offers "free" meals
 - offers to create or update a living trust
 - gives you wrong information about your current investments
- Senior Insurance Bill of Rights (SIBOR)

Avoid Becoming a Victim



- ✓ Check the status of insurance agent/insurance company
- ✓ Answer all questions thoroughly and truthfully
- ✓ Get everything in writing and compare policies
- ✓ ASK QUESTIONS
- ✓ Never feel pressured or intimidated
- ✓ Don't sign anything you do not understand

Insurance Fraud Resources & Contacts



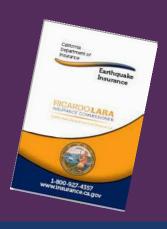
- Department of Insurance
 - 800-927-4357 <u>www.insurance.ca.gov</u>
- Senior Medicare Patrol
 - 855-613-7080
- AARP Fraud Watch Network Hotline
 - •877-908-3360
- Coalition Against Insurance Fraud
 - www.InsuranceFraud.org

Senior Resources from CDI



- Senior Gateway
 - www.seniors.insurance.ca.gov
 - One-Stop Website hosted by CDI
- Senior Information Guides





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CALIFORNIA DEPARTMENT OF INSURANCE CONTACT INFORMATION

Insurance Questions or Problems www.insurance.ca.gov 800-927-4357 (HELP)